



Discretionary Portfolio Management Fee Scales

Investment Management Fee

Global Equity Strategy
Global Growth Strategy
Global Balanced Strategy
Global Conservative Strategy
Global Low Risk Strategy
Bespoke Portfolios

US Dollar Portfolios

On the first US\$1,200,000 1.20% per annum
On the next US\$4,000,000 1.00% per annum
On the balance 0.80% per annum

Minimum Fee US\$ 4,000

Sterling Portfolios

On the first £750,000 1.20% per annum
On the next £2,250,000 1.00% per annum
On the balance 0.80% per annum

Minimum Fee US\$ 2,500

Global Fixed Income Strategy

US Dollar Portfolios

On the first US\$5,000,000 0.75% per annum
On the balance 0.50% per annum

Minimum Fee US\$ 4,000

Sterling Portfolios

On the first £3,000,000 0.75% per annum
On the balance 0.50% per annum

Minimum Fee US\$ 2,500

Dealing Charges

Discretionary | US\$50 per trade | £40 per trade

In respect of Funds, we will endeavour to negotiate discounts to any front end load, the full benefit of which will be passed to Clients.

When transacting in non UK listed shares the price detailed on the contract note will include a third party broker charge together with any agent's charges, foreign correspondent's charges or other indirect costs incurred in connection with the transaction. Charges differ between brokers but usually range from between 0.1 and 0.2% of the consideration, whilst additional costs are further influenced by the market in which the transaction has been executed.

Securities Administration Fees

Global Custodian Services

Included in Investment Management Fee

Valuations

Included in Investment Management Fee

Securities Receipts and Deliveries

Transfer in Free
Transfer out (excluding sales) US\$80 per line £50 per line

Global Equity

This mandate is aimed at maximising growth through exposure to equities. It carries a high level of volatility and risk coupled with a high potential for long-term growth at the risk of short to medium-term loss. The portfolio is only suitable for investors with a long-term investment horizon who are prepared to invest for a period in excess of five years.

Global Growth

This mandate is aimed at optimising growth through investment principally in equities. Moderate asset allocations will also be made to other asset classes including fixed income, cash and other asset classes as market conditions dictate. The high level of equity investment means that volatility is still likely to be towards the upper end of the risk spectrum and there is the risk of short to medium-term loss. The portfolio is only suitable for investors with a long-term investment horizon who are prepared to invest for a period in excess of five years.

Global Balanced

This mandate is aimed at optimising returns through a balanced investment in a broad range of asset classes including equity, fixed income, cash and other asset classes. The diverse nature of the asset classes should result in a moderate level of volatility although the level of equity investment determines that the portfolio is only suitable for investors with a long-term investment horizon who are prepared to invest for a period in excess of five years as there is the risk of short to medium-term loss.

Global Conservative

This mandate is aimed at achieving more consistent returns utilising a conservative approach to asset allocation. Investment is principally in fixed income with more moderate allocations to equities, cash and other asset classes. The bias to fixed income and the diverse nature of the asset classes should result in a lower level of volatility although the level of equity investment determines that the portfolio is only suitable for investors with a low to moderate risk appetite with a minimum time horizon in excess of three years as there is the risk of short to medium-term loss.

Global Fixed Income

This mandate is aimed at investors who wish to avoid the volatility associated with riskier asset classes but are looking for a return over and above that of cash. Asset allocation is largely restricted to quality fixed income securities and, at times, cash. Returns are generated by income from the securities and cash as well as capital movements in the value of the fixed income investments. This portfolio is suitable for investors with a low to moderate risk appetite with a time horizon in excess of three years.

Global Low Risk

This portfolio is aimed at producing positive returns over any twelve-month period through investment principally in short dated fixed income securities coupled with allocations to a range of other asset classes. The asset allocation policy determines that there is a low level of volatility however the potential for capital growth will be limited by the need to provide capital protection. The investment policy coupled with a focus on downside risk management means that this portfolio is suitable for low risk investors with a minimum time horizon of one year and over.

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Charging policy – all services

The charges shown apply as at the 1st May 2017. Where a particular service is not covered herein Standard Bank Jersey Limited reserves the right to levy a charge at its discretion. In respect of transactions affecting accounts denominated in currencies other than Sterling, charges will normally be levied in the currency in which the account is maintained. Unless otherwise stated such charges will approximate to the scales indicated herein and will be determined at such exchange rates as it may from time to time in its absolute discretion decide.

Important information

Standard Bank Jersey Limited is regulated by the Jersey Financial Services Commission, Standard Bank House, 47-49 La Motte Street, St. Helier, Jersey, JE2 4SZ. Registered in Jersey under 12999. Standard Bank Jersey Limited is a wholly owned subsidiary of Standard Bank Offshore Group Limited, a company incorporated in Jersey. Standard Bank Offshore Group Limited is a wholly owned subsidiary of Standard Bank Group Limited which has its registered office at 9th Floor, Standard Bank Centre, 5 Simmonds Street, Johannesburg 2001, Republic of South Africa.

Telephone calls may be recorded.

Please refer to the Standard Bank Offshore Group Client Privacy Statement available from: <https://international.standardbank.com>